

Our client is Canadian owned and operated, headquartered in the Maritimes where it has been an integral contributor to local communities and the agriculture industry for over 35 years. As the Director of Canadian Farm Operations, you will be responsible for achieving high yields, growing quality crops, and ensuring the multiple farm properties, and their teams, operate with profitable and progressive business practices.

Director of Canadian Farm Operations

Prince Edward Island

Reporting to the Vice President of Agriculture, you will:

- Oversee the management of all farm activities including planting, growing, harvesting and storing of crops to ensure that specifications are met
- Develop the daily operation briefs for Farm Managers and their production and operations teams, with oversight of up to sixty employees during planting and harvest seasons
- Focus on continuous improvement of farming operations, equipment and production systems
- Adopt and implement on-farm agricultural technologies to gather and analyze data with the goal to optimize business and farm management practices
- Work with Farm managers to develop budgets, P&L statements, revenue-based targets, and establish benchmarks for procurement of raw materials and resource allocation to farm properties
- Work with the VP of Agriculture to develop company strategies, investigate future opportunities and address business challenges
- Attend company meetings that address farm operations and contribute accordingly to discussions on special projects, planning and budgeting
- Ensure that farm operations and employees adhere to the organization's sustainability, health, and safety programs and initiatives

Your background includes:

- 10+ years in a management/operations position on a progressive farming operation
- A post-secondary education in agriculture, science, (Agri)business or related field preferred
- A combination of relevant farm experience, crop production and continuous learning initiatives will also be considered for this role
- Demonstrated experience with centre pivot irrigation, sustainable fertility management and land development
- A strong agronomic knowledge of potato and/or row crop production, and familiarity with disease, insect and fungi management
- Effective leadership and management abilities with demonstrated business and financial acumen, negotiation abilities, written, verbal and oral presentation skills

This position will require extended hours and work on weekends during peak times of the season. There will be occasional travel throughout North America to participate in oversight of farm operations, stakeholder and partner engagement, and trade shows.

To learn more about this position and our client, contact Brook Coatsworth at bmc@litherlandco.com or by phone at 416-868-4888 Ext. 5 quoting "Director of Canadian Farm Operations - 200401"

LITHERLAND  COMPANY

Placing Leaders in Canadian Agriculture